

The electronic invoice, a new necessity for SMEs



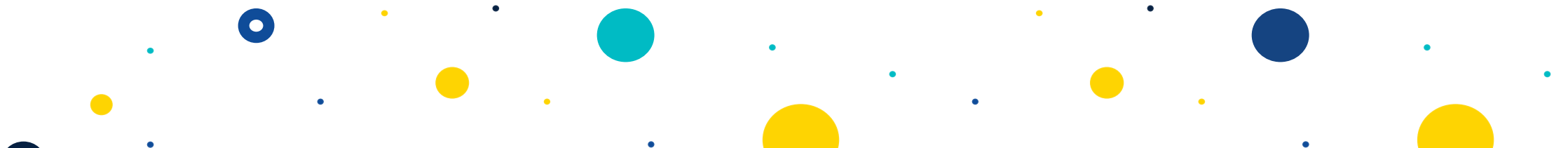
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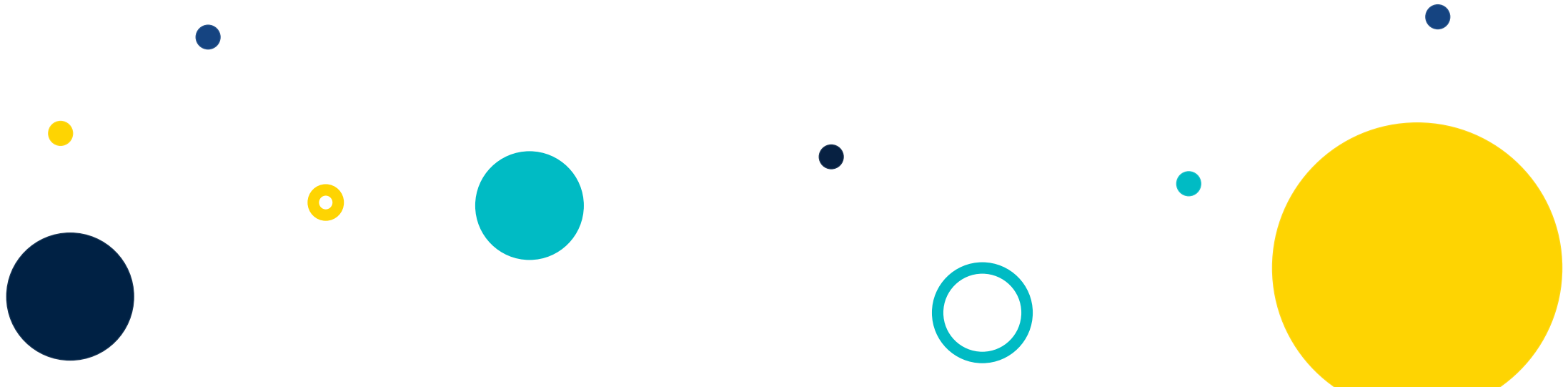
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Introduction

In the current era of corporate digital transformation, electronic invoicing emerges as a crucial component for **efficiency and sustainability**, significantly impacting SMEs (Small and Medium Enterprises) and self-employed individuals. This structured digital **document facilitates accounting and optimizes administrative processes**.

In the specific context of SMEs and self-employed individuals in Spain, electronic invoicing not only represents an advanced technological option but also a **strategic imperative**. Its implementation not only involves operational modernization but also provides **tangible benefits**, such as **reducing costs** associated with the printing and mailing of paper invoices, as well as **accelerating payment processing times**.



What is an electronic invoice?

The electronic invoice is a **digital document that supports business transactions** between the buyer and the seller. By being electronically recorded, its **existence and origin are guaranteed**, both from the **issuer** and the **recipient**.



Unstructured format

- Generated manually
- Do not comply with the *Crea y Crece* Law



Structured format

- Automatically generated (XML format)
- Comply with the *Crea y Crece* Law

Must include:

- | | | | |
|--|------------|------------------------------|-----------------------|
| 1. Date of issue | 3. TAX ID | 5. Description of operations | 7. Tax rate |
| 2. Name and surname, company name
or corporate name | 4. Address | 6. Unit price of operations | 8. Date of operations |

Advantages and guarantees of choosing electronic invoicing



Operational efficiency and agility



Cost reduction



Improved accuracy and traceability



Facilitates the management of payments and collections



Contributes to the care of the environment and generates social awareness



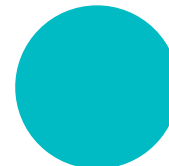
Increases safety



Regulatory compliance



Remote access and flexibility



Implications of the new “Crea y Crece” Law

The *Crea y Crece* Law arises from the need to **energize Spain's productive fabric** by reducing regulatory obstacles to **streamline the establishment of new commercial companies**. This law is structured around four main principles:

**Facilitate and expedite
the creation of
companies**

**Strengthening
financing**



**Encourage the growth
of companies**

**Fight against
delinquency**

The *Crea y Crece* Law requires companies and self-employed individuals to **issue and receive electronic invoices**. **Penalties of up to €10,000 are imposed** on companies that do not provide users with the option to receive electronic invoices or do not allow access to their invoices for individuals who are no longer customers.



How to choose the best electronic invoicing program?

Cases :



Self-employed: Just started its activity. Without employees.



SME: Long time operating. Stable market.

Steps:

1. Assess the starting situation

2. Ensure that the software to be contracted complies with the regulations.

3. Adaptability and compatibility

4. Evaluation of key aspects

- Usability
- Scalability
- Security
- Costs
- Technical Support
- Updates and Maintenance
- Opinions and References

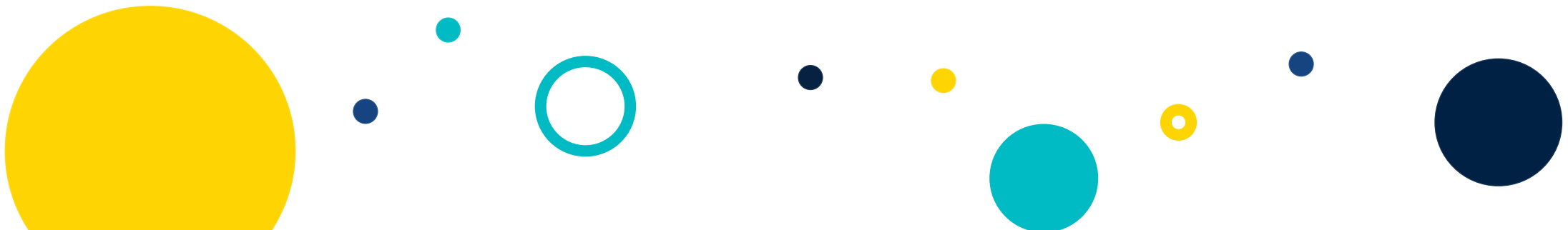
5. List of FACe suppliers

- InnoQubit
- Ivnosys
- Bavel Voxel Group
- T-Systems

Conclusions

The electronic invoice emerges as a **crucial tool** for efficiency in Spanish SMEs, being not only strategic but also a **legal requirement**.

Its selection should consider **flexibility, adaptability, and scalability**, integrating with existing systems. In addition to **efficiency and cost reduction**, it contributes to **environmental sustainability**, strengthening business relationships and trust. In summary, the electronic invoice is a **strategic ally for SMEs** seeking not only financial efficiency but also regulatory compliance and a solid, sustainable future.



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